

## Open for Business

### Regional Garage Doors Inc. Now In New Cape Ave. Quarters

"We urge all of our customers to look around and compare when looking for a garage door, because we are convinced our product and installation are the best in the area, and we have a long list of satisfied customers to prove it," stresses the president of **Regional Garage Doors Inc.** in Ellenville.

That was how the corporation president, 37-year old Robert Scott, began his dissertation on his eight-year-old local firm which sells and installs overhead doors for commercial, industrial, and residential use.

Having recently moved to their new location at **7 Cape Ave.** in Ellenville (former home of *The Ellenville Press*) from 63 Canal St., Mr. Scott and his wife, Cheri (who serves as the firm's vice president), have increased their inventory at the newer, larger location, where between 70 and 100 doors arrive and are almost immediately installed by their crew of specially-trained installers. In fact, the Scotts emphasized that they receive two deliveries each week of doors manufactured by Clopay Garage Doors, whom they describe as the nation's leading manufacturer of overhead doors for every use, in a multitude of colors and sizes.

Scott made it a point that his firm only handles doors of the highest quality material and workmanship. Available in colors such as white, brown, green, or gray, at no increase in cost, Scott added that his firm has available sizes from 5' x 6' and up, which sell for approximately



\$500 installed. The firm has a number of samples in various designs and colors to show customers.

Usually, delivery of an ordered door can be handled in about a week or less, which is why **Regional Garage Doors Inc.** is the leading installer of these doors for the area's Home Depot outlets. Installation of these doors can usually be accomplished, Scott added, in about two to three weeks, depending on how busy his crew is.

Robert Scott has been in the garage door business for over 20 years, starting in Middletown before coming to Ellenville, where he and his wife started their current business out of their garage at home. Presently, the firm services customers in Ulster, Greene, and Delaware counties as well as Catskill, Kingston, Woodstock, and as far east as Greenwich, Conn.

The firm has been on a constant track of expansion, selling both wholesale and retail; they are, in fact, the suppliers for three other door companies in surrounding counties. In addition, Scott has been instrumental in assisting other companies to develop their garage door business.

Members of the **Ellenville-Wawarsing Chamber of Commerce**, the Scotts say their business, which offers doors from 5' x 6' to 22' x 16', has increased by 80% in the last year and a half. Both officers emphatically proclaimed, "We stand behind our work; that's why we've grown the way we have. We will gladly offer prospective customers a list of satisfied clients."

Their office is open **Mon - Fri.** from **8 AM to 4 PM.** For more info, call **845-647-8182.** — BW

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